# Managing Your Investment.





**Auben Realty** is a full-service real estate investment firm specializing in property management, project management and investment property sales. Our mission is to make our investors, ourselves and our communities richer, one home at a time.

We believe in matching quality residents with a home that best suits their needs and we strive for long-term tenancy with minimum turnover. It reduces cost and offers a higher return on your investment.

### How we do it

- · Local market expertise
- · Leveraging the latest technologies for property management
- · In-house maintenance staff
- · Strategic business relationships to reduce expenses
- Knowledge of the latest landlord-tenant laws, protecting you and your investments
- 24-hour maintenance call center, responding to emergency maintenance requests
- · Performance tracking and marketing analysis software

### The Auben difference

#### The only local company:

- Whose management team has renovated and leased over 5000 homes in the past three years.
- To sell over a thousand single-family investment properties in the past three years.
- To be recognized by *INC 5000* as one of the fastest growing small businesses in the country.



# **Full-Service Management**

If you would like to do no more than collect a rent check each month and would prefer to have our team act as a liaison between you and your tenant, this is the option for you. In addition to securing a quality resident, we will also handle all of the day-to-day property management operations including, but not limited to:

#### **Marketing & Advertising**

We will place professional signage in your yard and will list your home on a variety of websites, including but not limited to:

- AubenRealty.com
- Trulia.com

Local MLS

Postlets.com

- Realtor.com
- Zillow.com

- Homes.mil
- Hotpads.com

#### **Showing Your Property**

We schedule and maintain records of all showings through an online service. We utilize their call center, which gives prospects access to speak with someone beyond our normal office hours.

#### **Resident Screening**

We thoroughly screen all prospective residents to ensure we match you with the most qualified renters. Our in-depth resident screening process entails:

- Reviewing credit reports
- Performing a criminal background check
- · Conducting a nationwide eviction history search
- · Verifying that the applicant's income is steady & sufficient
- Confirming rental history by contacting current & previous landlords

#### **Collection of Initial Funds**

Once an applicant is approved for your home, we will collect a reservation fee from the future resident to secure the property until their move-in date. On the day of move-in, we will collect the first month's rent (and pet fees, if applicable).

#### Performing a Move-In Inspection

Prior to the approved resident's move-in date, we will perform a move-in inspection with a detailed report for your records.

#### Lease Signing

Before releasing keys to your property, we will sign the lease agreement and all accompanying documents with your resident.

#### **Post-Lease Signing**

Once the lease agreement is signed and the resident's funds have posted to our bank account, we will send you a copy of the lease for your records and will disburse payment of the security deposit and first month's rent payment, less all applicable fees.

Additional full-service management duties performed by our team include:

- Collecting monthly rent & record keeping
- Providing detailed monthly owner statements
- · Responding to maintenance requests & coordinating repairs
- · Paying vendors & contractors for services provided
- · Monitoring your property's performance & maintenance expenses
- Providing a 24-hour emergency answering service
- · Maintaining resident relationships & resolving disputes
- Negotiating & enforcing terms of the rental agreement
- Handling lease renewals & rent increases
- · Processing and overseeing evictions when necessary
- Turning delinquent accounts over to collections
- · Acting as authorized agent on behalf of owner
- Increasing resident retention & decreasing turnover rate
- Preparing the property for a new resident after lease expiration
- Providing year-end operating statements for tax purposes
- Scheduling periodic home inspections
- Working with a team who is focused on building your portfolio and will help with resources & strategy

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## **Fee Schedule**

for Full-Service Property Management Services

#### **Tenant Procurement Fee**

50% of 1st month's rent for properties renting for above \$600/month *or* 100% of 1st month's rent for properties \$600 or less

#### Tenant Takeover/Set-up Fee

\$150 (when resident is already in place at time of takeover)

#### Monthly Management Fee

Calculated by volume of homes managed. Ask about our tiered multiproperty discount program.

#### **Tenant Late Fees**

50% of the total collected (10% of base rent, charged after the 5th of the month)

#### Pet Deposit

\$250/first pet and \$100/additional pet (max. 3) is refundable, and held in escrow for duration of lease.

#### Pet Rent

\$25 (monthly)/first pet and \$10 (monthly)/additional pet (max. 3)

Lease Renewal Fees \$250 per year, at time of renewal

#### Repair/Maintenance Fee

\$50/hr for internal hire or 10%/invoice for third-party vendor hire

#### **Utility Management**

Auben will manage the transfer and maintenance of bills (power, gas, water) with a deposit of \$100 per utility (held in escrow) + 10% of the monthly usage total.

Leasing-only services available upon request.

# **Additional Services**

Auben Realty proudly offers additional services to meet investors' needs from sales and acquisitions to project management.

#### Brokerage and Agent Services

The Auben Realty sales team has more than a decade of experience working with investors, and has facilitated thousands of investment property transactions. Our team of agents and analysts can assist you in finding and purchasing income-producing properties.

#### Project Management Services

Auben offers the ability for an owner to be completely hands-off of the renovation process and know that they are going to get the highestquality renovations for the most competitive price, completed in a timely manner.

Contact our sales department at 706-707-4177 for more information, or visit <u>www.aubeninvests.com</u>.

"Unlike other property management companies, we focus on our investors' needs and growing their portfolios."

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