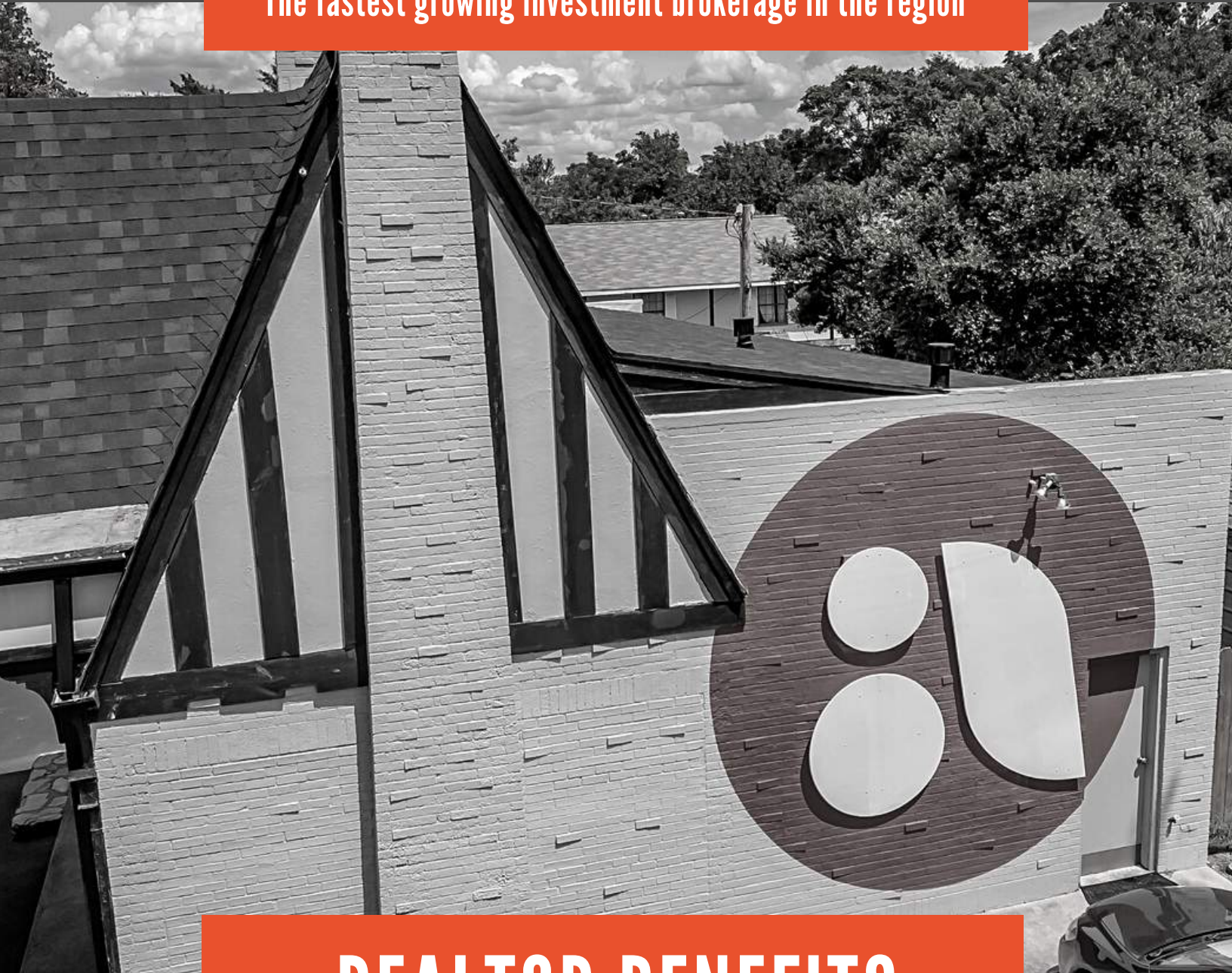




The fastest growing investment brokerage in the region



**REALTOR BENEFITS**

[aubenrealty.com/realtors](http://aubenrealty.com/realtors)

# ELEVATE YOURSELF

Are you ready to accelerate your real estate career working alongside some of the most experienced property investors in the area?

Auben Realty is one of the most unique, fastest growing, real estate brokerages in the Southeastern region. Auben's aggressive split structure, and long-term, recurring bonuses offer agents limitless possibilities for multiplying their income.

With offices in Chattanooga, TN, Charleston, SC, Columbia, SC and Augusta, GA, we offer agents in many areas the ability to work in a company culture that is unmatched with limitless opportunity. We hope that you will join us soon!



## MEET CHRIS DETREVILLE

**Auben Agent  
Columbia, South Carolina**

Chris started in real estate straight out of college, as a sales team agent for new home construction. After a couple of years (and because of the market crash) Chris took on a new job with a local property management company. Which introduced him to the process (& potential of) selling to and working with investors.

After working with another firm for a couple of years, Chris eventually landed with Auben and it has been a perfect fit.

***"I love the fact that Auben is investor focused. I am inspired by other real estate investors. They tend to be a savvy bunch and it is always inspiring listening and learning different ways to approach this business."***



# FINANCIAL BENEFITS

## Aggressive split structure with cap

### SINGLE FAMILY

- 60/40 split for Auben lead
- 80/20 split for Agent lead
- \$15,000 annual cap

### COMMERCIAL

- 60/40 split for Auben lead
- Commercial splits will be determined based on experience, production and education.

## Compounding referral program

For every agent you refer, you will be rewarded not only for the agent joining Auben but for the success of that agent.

**Agent referral bonus - \$2500 TOTAL** (two payments)

Receive **\$1,000\*** at time of onboarding for each agent referred

Receive **additional \$1500** when each new agent achieves their annual cap.

## Property management clients activity bonuses

For every new client you bring on, you will be rewarded as their portfolio grows.

**Client Growth bonus - NO CAP!**

**Per Property Growth Bonus - \$75** per door for the first year

**Annual Property Renewal Bonus - \$50** per door, per year, each subsequent year

*\*Additional referrals bonuses will also be rewarded from clients your investors refer. Commercial bonuses to be negotiated at time of management contract.*

## Watch the bonuses add up

One Auben client started with only a handful of units. Over time their portfolio has grown to over 300 units. If YOU were the referring agent for this client YOU would be receiving a yearly bonus of \$50/per door/per year = **\$15,000 a year** for this **ONE client!** ***There is no limit to the number of clients or properties you can refer!***

\*paid after first closing of the new agent referred, for which the brokerage portion of commission is \$1000 or greater



# INCREMENTAL GROWTH

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## **Sell the house and move-on**

Auben's utilizes a proprietary POD structure including an Investor Account Manager. The Investor Account Manager serves as the main point of contact for the client after the purchase. The traditional sales process pressures the sales agent to wear many hats in the sales transaction. In Auben's structure, you play only one role, the role you know best, agent, and have a team behind you to help you onboard the client and ultimately provide the best in property management and customer service. This means you can focus your time on selling the next property!

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## **Closing the loop with accountability**

There is a tremendous benefit of utilizing an integrated system and full-service option. The biggest benefit is accountability to the investor that what our team portrays in the sales process can be achieved on the backend through renovation and property management. We've seen investments fail because an investor uses different companies for each service.

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## **Large network of ready buyers**

Auben maintains a large network of local, regional and national buyers ready to buy in all Auben markets. While our offices may be regional, our network is national! Auben's network of investors include investors in 50 states and 12 countries and range from Fortune 500 CEOs to the millionaire next door.

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## **Resident buyers program**

With over 1,000 properties under management, Auben also has a steady flow of first-time homebuyers ready to make the leap from renting to homeownership.



# TOOLS FOR AGENTS

## **Access to the leading real estate technologies**

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Don't let our customer-serviced based reputation fool you. Auben utilizes the industry's best technologies, including the RealGeeks CRM, Dotloop and more to maintain its position as a leader in investment real estate.

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## **Access a leading marketing agency**

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You don't need a marketing "person" to help you grow, you need a marketing team. Joining Auben gives you access to one of the real estate industry's best, Blue Cricket Media as your marketing support team! Auben has Blue Cricket on retainer to produce the highest quality marketing materials and campaigns for you and your clients to achieve marked results. Whether you're looking to set new comps or make a quick sale, Blue Cricket is here to ensure your listing gets noticed!

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## **Access to full-service operations**

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No matter the investor strategy, Auben's full-service structure allows for a successful transaction whether it's long-term rentals, short-term rentals, flipping, or multi-family repositions. From acquisition, to renovation, rental and beyond, Auben has you covered!

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## **An atmosphere unlike any other**

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Auben's company culture is unmatched. Cooperative, supportive, enthusiastic, ENGAGED. Auben understand that it's success as a company depends upon the success of it's agents and investors. We will stop at nothing to ensure success for us all!



Portfolio

# PROFIT SHARE / PORTFOLIO BUYOUT

## Profit share or portfolio buyout for agents who are self-managing

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### PROFIT SHARE

Agents who are self-managing, and join Auben as a sales agent, DO NOT give up their income! Auben offers a 50/50 split profit share on management fees for all existing and new properties from existing clients. Agents walk away from the hard work of managing, while still receiving profits and free up their time to focus on selling while Auben team members handle all of the work.

### BUYOUT

Agents who are self-managing, and join Auben as a sales agent, Auben will buy out your portfolio. Worry no more about the daily hassles of property management and focus on selling more property and creating profits for yourself in your area of expertise. Please contact the Director of Sales for more information or to start the transition.

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## Trust your properties to us

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Not only can Auben alleviate your self-managed stress, we provide peace of mind that you will get to offload the heavy work of property management and still stay in contact with any investors who are under your management. You still maintain these relationships leading to future sales opportunities but release the burden to a property management company that you know you can trust.